UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF ILLINOIS WESTERN DIVISION

DR DISTRIBUTORS, LLC, and CB DISTRIBUTORS, INC.	
Plaintiffs/Counterclaimant,	
V.	
21 CENTURY SMOKING, INC., and BRENT DUKE,) Case No. 3:12-cv-50324)
Defendant/Counterclaim Defendant) Judge Thomas M. Durkin)) Magistrate Judge Iain Johnston
21 CENTURY SMOKING, INC.,	-)
Counterclaimant,	
v.)
DR DISTRIBUTORS, LLC, CB DISTRIBUTORS, INC. and CARLOS BENGOA,)))
Counterclaim Defendants.)

DEFENDANTS' STATUS REPORT PURSUANT TO THIS COURT'S JUNE 6, 2019 ORDER

Defendants, 21 Century Smoking, Inc. ("21 Century") and Brent Duke ("Mr. Duke") (and collectively as "Defendants"), by and through their undersigned counsel, respectfully submit the following Status Report:

1. This Status Report is filed as a follow up to Defendants' Status Report of August 13, 2019 [Dkt. No. 318]. It is filed to inform the Court of the current status of recovery and production of electronically searchable information ("ESI").

- On November 13, 2019, Defendants through counsel produced documents Bates numbered 21C2000001 to 21C2136674 to Plaintiffs' counsel as detailed in the attached Declaration of Kevin B. Salam and Exhibits A and Exhibits 1-5, attached thereto.
- 3. Also included with the instant Status Report is the Declaration of Daniel R. Rizzolo, one of Defendants' consulting forensic and e-discovery experts. Mr. Rizzolo's Declaration addresses the foundation for the information contained in Exhibits 1, 3, 4 and 5 attached to the Declaration of Kevin B. Salam.

Dated: November 14, 2019

Respectfully submitted, Defendants, Brent Duke and 21 Century Smoking, Inc.

By: /S/ Mike Leonard
Attorney for Defendants

Michael I. Leonard mleonard@leonardmeyerllp.com
LeonardMeyer, LLP
120 N. LaSalle, Suite 2000
Chicago, IL 60602
312-380-6559 (ph.)
312- 264-0671 (fax)

and

By: /S/ Kevin B. Salam
Attorney for Defendants

Kevin B. Salam kevin@salamlaw.com 120 N. LaSalle, Suite 2000 Chicago, IL 60602 312-606-8730 (ph.) 312-277-2539 (fax)

UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF ILLINOIS WESTERN DIVISION

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Plaintiffs/Counterclaimant,	
v.	
21 CENTURY SMOKING, INC., and BRENT DUKE,) Case No. 3:12-cv-50324)
Defendant/Counterclaim Defendant) Judge Thomas M. Durkin)) Magistrate Judge Iain Johnston
21 CENTURY SMOKING, INC.,	
Counterclaimant,)
v.	
DR DISTRIBUTORS, LLC, CB DISTRIBUTORS, INC. and CARLOS BENGOA,	
Counterclaim Defendants.)

DECLARATION OF KEVIN B. SALAM

The undersigned, Kevin B. Salam, pursuant to 28 U.S.C. §1746, declare as follows:

- 1. I am over the age of eighteen.
- 2. I am one of Defendants' current attorneys in this matter.
- 3. Attached hereto as Exhibit A, and Exhibits 1-5, are true and correct copies of the cover letter and exhibits 1-4, referred to therein, and Exhibit 5.
- 4. Exhibit 2 is a collection report I obtained from Defendants e-discovery consultant, QDiscovery, in response to my request for a current collection report as of November 13, 2019.

- 5. Exhibit 5 is a report of search term hits by data sources prepared by Defendants' consulting expert, Daniel R. Rizzolo, whose Declaration is included in the instant Status Report.
- 6. On November 13, 2019, I personally emailed to Plaintiffs' counsel and all counsel for former defense counsel who have appeared in this matter, Exhibit A and Exhibits 1-4 referred to therein. On November 14, 2019, I personally emailed to Plaintiffs' counsel and all counsel for former defense counsel who have appeared in this matter Exhibit 5.
- 7. On November 13, 2019, I personally emailed to Plaintiffs' counsel a link for the download of documents Bates numbered 21C2000001 to 21C2136674 referred to in Exhibit A and separately emailed Plaintiffs' counsel the password to unzip the file containing the production.

FURTHER DECLARANT SAYETH NAUGHT.

Pursuant to 28 U.S.C. §1746, I, Kevin B. Salam, declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Kevin B. Salam

Executed on November 14, 2019

THE LAW OFFICES OF

KEVIN SALAM

November 13, 2019

Via Email

Anthony Davis
Robert von Ohlen

Counsel:

Defendants are producing in industry standard metadata fields, electronic pdf's (where possible) and native files for the following documents, Bates numbered 21C2000001 to 21C2136674. I will email you a link to a Zip file and a separate email with the password to use to "Extract" the Zip file.

The production parameters are as follows:

The ESI search terms used were Plaintiffs' 20 search terms identified in Brian Gaynor's November 5, 2014, email to Heather Liberman (Defendants' Exhibit 4 to current hearing). They were run through the end date of July 1, 2015, the close of fact discovery.

The data sources that the ESI search terms were run on the data sources identified in the attached **Exhibit 1**, less the items highlighted in yellow on Exhibit 1. The following, which are highlighted in yellow on Exhibit 1, were not searched for the ESI search terms for the following reasons:

- <u>bduke@yahoo.com</u>: previously searched and produced on May 31, 2018 as 21C 1000001 to 21C 1015886(minus the documents withheld for privilege as identified in Defendants' June 6, 2018 privilege log, Plaintiffs' Exh. 54 to current sanctions hearing). See Line 6 on Exhibit 1.
- The four 21 Century Smoking computer hard drive images previously subjected to the ESI search terms by 4Discovery in December of 2012, which results were previously produced within Defendants' production 21C 0001 to 21C 63514. See Lines 41, 42, 46 and 48 on Exhibit 1.
- The carbonite back up files for Brent Duke's and Laurie Duke's computers, said computers having been previously subjected to ESI search terms in December 2014 by 4Discovery. See Lines 32 and 33 on attached on Exhibit 1.

Also note that the ESI terms were run against Steve Spraker's Gmail account that he used for 21 Century Smoking business as well as 21centurysmokingohio@gmail.com, an email Mr. Spraker also set up at his Gmail account. (See Lines 49 and 51 of Exhibit 1).

Also note that the ESI search terms were run on data from Brandon Duke's personal email account as well as on the data image from his computer that he had at the time he worked for 21 Century Smoking. (See Lines 50 and 52 of Exhibit 1).

Further, both of Brent's cell phones were collected as well as an old phone of Laurie's, separate from the one identified in the 8/13/19 status report for which the data could not be collected from due to lack of password for two factor identification.

The only phone texts in the production are two text strings between Mr. Duke and Mr. Robert Hough, which are produced at the beginning of the production. Unfortunately, these texts were not imaged in the course of production and are only in native format and only show text. However, I have asked our e-discovery provider to prepare a demonstrative exhibit that will present the text strings in a much more visually friendly form showing the conversations going to/from the participants along with dates and times of each text and reference to the Bates number for each text.

I also include as **Exhibit 2**, a "collection log" from our forensic consultants at QDiscovery, which shows the data sources and what was or was not collected. Note, <u>support@sportsdoctrine.com</u>, although collected, was not subjected to the ESI search terms or included in Exhibit 1, because this email address was not used for 21 Century Smoking business.

As to Exhibit 2, I also provide the following information:

- All of Mr. Duke's Facebook pages were included in the collection. This includes his
 personal Facebook page and the other pages associated with his account, including
 Facebook pages for 21 Century Smoking.
- Access was obtained to laurienomanson@yahoo.com. However, there was only one email present which was generated as a result of us logging in to the account (security settings changed on Yahoo account). The Craigslist account associated with the laurienomanson@yahoo.com email which did not exist/was not recoverable.
- 21centurysmokin@yahoo.com is not an existing email account.

This is more for your e-discovery vendor, but there are three empty BIN files that were included in the production and have a Native Slip Sheet. They are Bates numbers 21C2009793, 21C2024670, 21C2025891. This is well beyond my understanding. If your e-discovery vendor has questions, I will arrange for them to talk to our e-discovery vendor.

REPORTS:

I have included as **Exhibit 3**, a hit report by term.

I have included as **Exhibit 4**, the total hits by data source. If a data source is not listed on this exhibit. It had zero hits.

I am working on a report that will show a breakout of hits by search term by data source and will provide as soon as complete.

Finally, I intend to put the information contained herein in a status report to the court, so it is in the record for this hearing.

Please feel free to call me with any questions or if need be, we can connect our respective e-discovery vendors so the experts can discuss any issues.

Sincerely

Kevin B. Salam

Lough Dobort	SDDF007 DUKF DT02-Acer Asnire DT	282001 003 Exported Computer Files SDDE007 DHKE DT02-Acer Aspire DT
Duke, Brent	SDDF006_DUKE_DT05-Sony Vaio DT	282001.003 Exported Computer Files_SDDF006_DUKE_DT05-Sony Vaio DT
Duke, Brent	SDDF005 DUKE DT04-HP Pavilion DT	282001.003 Exported Computer Files SDDF005 DUKE DT04-HP Pavilion DT
Duke Jaurie	SDDE003 DHKF IT02-Samsung NP-RV515 IT	282001 003 Exported Computer Files SDDF003 DHKF LT02-Samsung NP-RV515 LT
Duke, Laurie	SDDF002-DUKE-DT06-Generic DT	282001.003 Exported Computer Files_SDDF002-DUKE-DT06-Generic DT
Duke, Brent	SDDF001_DUKE_LT01-Samsung NP300V5A	282001.003 Exported Computer Files_SDDF001_DUKE_LT01-Samsung NP300V5A
Duke, Brent	Zencart	282001.003 Zencart
Duke, Brent	Twitter - 21csmokes	282001.003 Twitter - 21csmokes
Duke, Brent	PayPal - Activity Download.PDF	282001.003 PayPal - Activity Download
Duke, Brent	LinkedIn - Brent Duke	282001.003 LinkedIn - Brent Duke
Duke, Brent	Instagram - duke.brent_20190808	282001.003 Instagram - duke.brent_20190808
Duke, Brent	Facebook Pages	282001.003 Facebook_Facebook Pages
Duke, Brent	Brent Duke Facebook facebook-brentduke1	282001.003 Facebook_Brent Duke Facebook facebook-brentduke1
Duke, Laurie	Laurie Duke	282001.003 Exported Carbonite Files_Laurie Duke
Duke, Brent	Brent Duke	282001.003 Exported Carbonite Files_Brent Duke
Duke, Brent	twentyonecenturysmoking@gmail.com	282001.003 twentyonecenturysmoking@gmail.com
Duke, Laurie	laurienomanson@yahoo.com	282001.003 laurienomanson@yahoo.com
Duke, Laurie	laurie.duke@yahoo.com	282001.003 laurie.duke@yahoo.com
Duke, Laurie	duke.laurie@gmail.com	282001.003 duke.laurie@gmail.com
Duke, Laurie	brentlaurieduke@yahoo.com	282001.003 brentlaurieduke@yahoo.com
Duke, Brent	Dropbox - Brent Duke	282001.003 Dropbox - Brent Duke
Duke, Brent	Authorize.net	282001.003 Authorize.net
21centurysmoking	Amazon	282001.003 Amazon
automaticcigarettes	Items	282001.002_wholesale@automaticcigarettes.com
21centurysmoking	Items	282001.002_test@21centurysmoking.com
21centurysmokes	Items	282001.002_test@21centurysmokes.com
wholesaleelectroniccigarettes	Items	282001.002_support@wholesaleelectroniccigarettes.com
Duke, Laurie	Items	282001.002_support@21centurysmoking.com
Spraker, Steve	Items	282001.002_spraker@21centurysmoking.com
21centurysmoking	Items	282001.002_sales@21centurysmoking.com
Hough, Robert	Items	282001.002_robert@21centurysmoking.com
Link, Rob, misidentified as Hough, Robert	Items	282001.002_rob@21centurysmoking.com
Duke, Laurie	Items	282001.002_laurie@21centurysmoking.com
Koleci, Krenar	Items	282001.002_krenar@21centurysmoking.com
Kois, Jason	Items	282001.002 Jason@21centurysmoking.com
21centurysmoking	Items	282001.002_info@automaticcigarettes.com
FroggieAndJim	Items	282001.002_froggieandjim@21centurysmoking.com
Kos, Bryan	Items	282001.002_bryan@21centurysmoking.com
Duke, Brent	Items	282001.002_brentstantonduke@gmail.com
Duke, Brent	Drive	282001.002_brentstantonduke@gmail.com
Duke, Brent	Items	282001.002 brentduke@yahoo.com
Duke, Brandon	Items	282001.002_brandon@21centurysmoking.com
Duke, Brent	Items	282001.002_bduke@farmersolution.com
Duke, Brent	Items	282001.002_bduke@evtcigs.com
Duke, Brent	Items	282001.002_bduke@21centurysmoking.com
Custodian	Processing Data Source	ProcessingSet

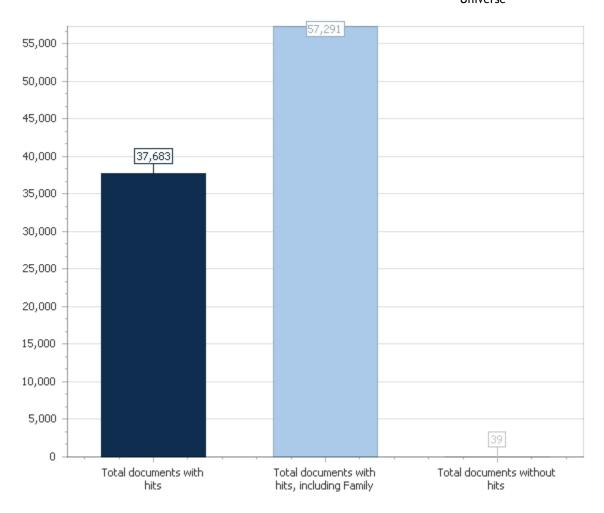
282001.003 Exported Computer Files_SDDF008_DUKE_DT03-Acer Aspire DT 282001.003 Exported Computer Files_SDDF004_DUKE_DT01-SYX Midtower DT	SDDF008_DUKE_DT03-Acer Aspire DT SDDF004_DUKE_DT01-SYX Midtower DT 282001.005 steve.spraker@gmail.com	Duke, Brent Brent Duke & Bryan Kos Spraker, Steve
	282001.006 bhduke@yahoo.com 282001.008 21centurysmokingohio@gmail.com	Duke, Brandor Spraker, Steve
	282001.009 Extracted AD1 files (Brandon's computer)	Duke, Brandor
Data Source/Phones		
Brent Duke 1 - SM-G900T Galaxy S5		
Brent Duke 2 - Samsung Galaxy J7 Laurie Duke Cell Phone		

Exhibit 2 (p.1 of 2) to November 13, 2019 Production Cover I
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lali1101	support@21centurysmoking.com lali1101	Not collected, no data available
lali1101	turysmoking.com	
	turysmoking.com	
support@21cen		
Yahoo Email <u>bhduke@yahoo.com</u>	<u>.com</u>	
steve.spraker@gmail.com	<u>zmail.com</u>	
21centurysmoki	21centurysmokingohio@gmail.com	
Computer Brandon Duke Asus X83V laptop	sus X83V laptop	
Live Email <u>robert.hough@live.com</u>	<u>ive.com</u>	
Laurie Duke Samsung Galaxy S4	isung Galaxy S4	
GoDaddy Email wholesale@auto	wholesale@automaticcigarettes.com	
twentyonecentu	twentyonecenturysmoking@gmail.com	
GoDaddy Email test@21centurysmoking.com	smoking.com	
GoDaddy Email test@21centurysmokes.com	smokes.com	
GoDaddy Email support@whole	support@wholesaleelectroniccigarettes.com	
GoDaddy Email support@sportsdoctrine.com	doctrine.com	
Amazon <u>support@21cen</u> :	support@21centurysmoking.com_	
GoDaddy Email support@21cen	support@21centurysmoking.com	
GoDaddy Email spraker@21cent	spraker@21centurysmoking.com	
GoDaddy Email sales@21centurysmoking.com	ysmoking.com	
GoDaddy Email robert@21centurysmoking.com	rysmoking.com	
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duke.laurie@gmail.com	ail.com	
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brentstantonduke@gmail.com	<e@gmail.com< td=""><td></td></e@gmail.com<>	
brentlaurieduke@yahoo.com	@yahoo.com	
Facebook <u>brentduke@yahoo.com</u>	<u>oo.com</u>	
×	00.com	
Yahoo brentduke@yahoo.com	00.com	
LinkedIn brentduke@yahoo.com	00.com	
Authorize.net brentduke		
Zencart, http://21 brentduke		
GoDaddy Email brandon@21cer	brandon@21centurysmoking.com	
GoDaddy Email bduke@farmersolution.com	olution.com	
GoDaddy Email bduke@evtcigs.com	com	
GoDaddy Email bduke@21centurysmoking.com	ırysmoking.com	
Carbonite <u>bduke@21centurysmoking.com</u>	<u>irysmoking.com</u>	
Facebook Pages Associated with	Associated with Brent's Facebook account and support@21stcenturysmoking.com	
Source Username		

Not collected, no Craigslist login information available, associated email account does not exist	Not collected, no C	bsdatsu@yahoo.com	Craigslist
Not collected, no Craigslist login information availabable, collected associated email account	Not collected, no C	support@21centurysmoking.com	Craigslist
Not collected, no Craigslist login information availabable, collected associated email account	Not collected, no C	laurienomanson@yahoo.com	Craigslist
Not collected, no Craigslist login information availabable, collected associated email account	Not collected, no C	laurieduke@ymail.com	Craigslist
Not collected, no Craigslist login information availabable, collected associated email account	Not collected, no C	laurie.duke@yahoo.com	Craigslist
Not collected, no Craigslist login information availabable, collected associated email account	Not collected, no C	brentstantonduke@gmail.com	Craigslist
Not collected, no Craigslist login information availabable, collected associated email account	Not collected, no C	brentduke@yahoo.com	Craigslist
	Not collected,	twentyonecenturysmoking@gmail.com	Craigslist
	Not collected,	duke.laurie@gmail.com	Craigslist
	Not collected,	brentlaurieduke@yahoo.com	Craigslist
not accesss	Not collected, cannot access	21centurysmoking21@gmail.com	Gmail
nt can no longer access	Not collected, Brent can no	21 Century Smoking / Smoking2009 / 33Norvta**	bluePay
Not collected, associated email account does not exist	Not collected, asso	twentyonecenturysmoking@yahoo.com	Craigslist
Not collected, email account does not exist	Not collected, ema	21centurysmokin@yahoo.com	Yahoo Email
on available	No login information available	laurieduke@ymail.com	Ymail
on available	No login information available		GroupOn
on available	No login information available		PopRank
on available	No login information available	21 Century Smoking (21ecigs)	Pinterest

Report Name: 21C001 - Keyword Hits in Prod Universe Searchable Set: 21C001 - Potential Production Universe



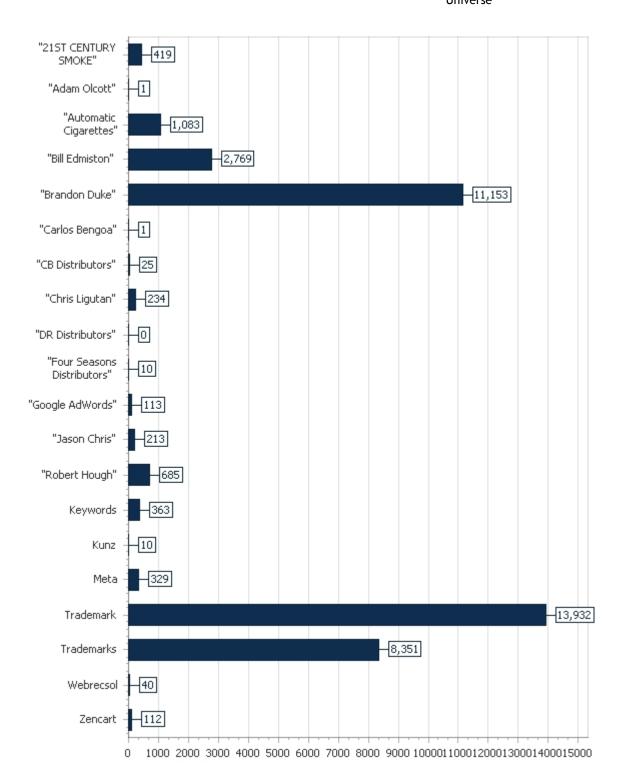
Results Summary

Documents in searchable set	Total documents with hits	Total documents with hits, including Family	Total documents without hits
57,330	37,683	57,291	39

Exhbit 3 to November 13, 2019 Production Cover Letter

Report Generated: 11/13/2019 3:17:19 PM Page 1 of 3

Report Name: 21C001 - Keyword Hits in Prod Universe Searchable Set: 21C001 - Potential Production Universe



Report Name: 21C001 - Keyword Hits in Prod Universe

Searchable Set: 21C001 - Potential Production

Universe

Terms Summary

Term	Documents with hits	Documents with hits, including Family	Unique hits
"21ST CENTURY SMOKE"	419	466	385
"Adam Olcott"	1	3	1
"Automatic Cigarettes"	1,083	1,279	800
"Bill Edmiston"	2,769	4,203	2,732
"Brandon Duke"	11,153	12,455	10,247
"Carlos Bengoa"	1	4	0
"CB Distributors"	25	28	11
"Chris Ligutan"	234	343	152
"DR Distributors"	0	0	0
"Four Seasons Distributors"	10	13	0
"Google AdWords"	113	116	42
"Jason Chris"	213	261	4
"Robert Hough"	685	786	616
Keywords	363	476	178
Kunz	10	13	0
Meta	329	585	276
Trademark	13,932	30,400	13,267
Trademarks	8,351	12,078	6,864
Webrecsol	40	40	37
Zencart	112	117	80

Report Generated: 11/13/2019 3:17:19 PM Page 3 of 3

Value	Count
282001.008	11
282001.005	34
282001.002_info@automaticcigarettes.com	707
282001.003 Exported Computer Files_SDDF003_DUKE_LT02-Samsung NP-RV51	15 LT 12
282001.003 duke.laurie@gmail.com	270
282001.002_robert@21centurysmoking.com	81
282001.002_spraker@21centurysmoking.com	31
282001.002_support@21centurysmoking.com	29,960
282001.009	105
282001.002_bduke@farmersolution.com	15
282001.002_froggieandjim@21centurysmoking.com	16
282001.003 Exported Computer Files_SDDF005_DUKE_DT04-HP Pavilion DT	57
282001.003 Exported Computer Files_SDDF006_DUKE_DT05-Sony Vaio DT	49
282001.006	17,386
282001.002_sales@21centurysmoking.com	28
282001.003_Brent Duke 1 - SM-G900T Galaxy S5	41
282001.003 laurie.duke@yahoo.com	1,270
282001.002_laurie@21centurysmoking.com	8
282001.002_bduke@21centurysmoking.com	5,886
282001.003 Exported Computer Files_SDDF008_DUKE_DT03-Acer Aspire DT	2
282001.002_support@wholesaleelectroniccigarettes.com	1
282001.002_brandon@21centurysmoking.com	16
282001.002_jason@21centurysmoking.com	597
282001.002_bryan@21centurysmoking.com	327
282001.002_brentstantonduke@gmail.com	74
282001.002_wholesale@automaticcigarettes.com	346
	TOTAL 57330

1/14/19 Page 19 PageID 16 of Notes The Following eighteen (18) data sources returned zero search terms hits 282001.006 Brent Duke 1 - SM-G900T Galaxy S5 282001.009 spraker@21centurysmoking.com bryan@21centurysmoking.com brentstantonduke@gmail.com 282001.003 LinkedIn - Brent Duke 282001.003 laurienomanson@yahoo.com 282001.002_krenar@21centurysmoking.com 282001.008 282001.005 laurie.duke@yahoo.com wholesale@automaticcigarettes.com support@21centurysmoking.com sales@21centurysmoking.com robert@21centurysmoking.com info@automaticcigarettes.com brandon@21centurysmoking.com bduke@farmersolution.com 282001.003 PayPal - Activity Download 282001.003 twentyonecenturysmoking@gmail.com 282001.003 brentlaurieduke@yahoo.com 282001.002_test @21centurysmokes.com 282001.002_test @21centurysmoking.com ** The Search Term "DR Distributors" retuned zero hits wtihin all * Documents without hits are generally members of a document family where another family member generated a hit. (e.g. Vaio DT Files_SDDF006_DUKE_DT05-Sony Pavilion DT -iles_SDDF005_DUKE_DT04-HP Files_SDDF003_DUKE_LT02-Samsung support@wholesaleelectroniccigarettes hosted at GoDaddy laurie@21centurysmoking.com jason@21centurysmoking.com roggieandjim@21centurysmoking.com email account hosted at GoDaddy oduke@21centurysmoking.com Data Sources .82001.003 Instagram - duke.brent_20190808 iles_SDDF008_DUKE_DT03-Acer 82001.003 Dropbox - Brent Duke 82001.002_rob@21centurysmoking.com 82001.003 Authorize.net 2001.003 Twitter -2001.003 Amazon .003 Facebook_Facebook Pages .003 Facebook_Brent Duke Facebook facebook-brentduke1 test @21centurysmoking.com Lauire Duke's laptop computer Brent Duke's college desktop hosted at GoDaddy Brent Duke's personal email at Gmail. Bryan Kos' 21 company email account Counsel)
Brent Duke's company email account Brandon Duke's computer (Set up by Steve Spraker in his Gmai 21centurysmokingohio@gmail.com Spraker's gmail account used for steve.spraker@gmail.com (Steve Brent Duke's mobile phone Lauire Duke's personal email account Company/warehouse computer computer Brent Duke's old desktop computer Laurie Duke's personal email at Gmail efaxed from physical stores/kiosks Duke and to which daily sales reports GoDaddy, shared by Brent and Laurie account hosted at Go Daddy
Company email account hosted at Steve Spraker's company email hosted at GoDaddy account hosted at Go Daddy Robert Hough's company email hosted at GoDaddy Laurie Duke's company email account GoDaddy hosted at GoDaddy Jim and Sharon Shimp's company hosted at GoDaddy account hosted at GoDaddy Brandon Duke's company email account hosted at GoDaddy hosted at GoDaddy Description (provided by Total Hits data sources and is not listed in the 21ST CENTURY SMOKE ω _ Adam _ Automatic Cigarettes ,083 ᆶ above table. 2,753 ₽ ,769 on 11/13/2019 production of 21C2000001 to exhibit 5: Search Terms by Hits by Data Source based Brandor Duke 10,557 1,153 ω _ N an attachment to a parent trib_t ω ω ω Chris N email that contains a hit). ω = <u>ω</u> _ ω Jasor Chris <u>ω</u> Ŋ ယ Meta <u>ω</u> œ 12,825 13,932 = N ω 21C2133674 5,573 8,351 ,225 = ω 15,360 3,257 17,087 542 = ವ ⇉ ,263 N ω

UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF ILLINOIS WESTERN DIVISION

DR DISTRIBUTORS, LLC, and CB DISTRIBUTORS, INC.	
Plaintiffs/Counterclaimant,	
v.	
21 CENTURY SMOKING, INC., and) Case No. 3:12-cv-50324
BRENT DUKE,) Judge Thomas M. Durkin
Defendant/Counterclaim Defendant) Magistrate Judge Iain Johnston
21 CENTURY SMOKING, INC.,	
Counterclaimant,	
v.	
DR DISTRIBUTORS, LLC, CB DISTRIBUTORS, INC. and CARLOS BENGOA,	
Counterclaim Defendants.)

DECLARATION OF DANIEL R. RIZZOLO

I am over the age of eighteen.

1. I am an attorney and independent consultant specializing on matters related to digital evidence and legal operations. My areas of practice include digital forensics, complex e- discovery, data analytics, operational efficiency and expert witness consulting services.

My curriculum vitae is attached hereto.

- 2. I have been retained by attorney Kevin B. Salam on behalf of the Defendants to consult and assist Defendants' current attorneys with respect to the forensic analysis of electronically searchable information ("ESI") involved in the above captioned matter.
- 3. I have reviewed in Relativity the production Bates numbered 21C2000001 to 21C2136674 referred to in the November 13, 2019 letter from Mr. Salam to Mr. Davis and Mr. von Ohlen, attached to the Declaration of Kevin B. Salam as Exhibit A. I have also reviewed Exhibits 1-5 attached to the Declaration of Kevin B. Salam.
- 4. Based on my experience and knowledge in the use of Relativity, I have confirmed that the information contained in Exhibits 1, 3 and 4 is an accurate summary of the data sources searched for the twenty search terms indicated therein and the hits for such terms within the data sources searched.
- 5. Exhibit 5 attached to the Declaration of Kevin B. Salam, is a report prepared by me based on my review in Relativity of the production Bates numbered 21C2000001 to 21C2136674. Exhibit 5 accurately reflects the search terms hits by data source.

FURTHER DECLARANT SAYETH NAUGHT.

Pursuant to 28 U.S.C. §1746, I, Daniel R. Rizzolo, under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Executed November 14, 2019.

Daniel R. Rizzolo



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Education

Villanova Law School

J.D., 1985

Member Villanova Law Review

University of Illinois

B.A., 1982

Professional Associations

Member of the Illinois Bar 7th Circuit E-discovery Pilot *Program:* Co-chair of the E-mediation Subcommittee American Bar Association

Community & Civic Associations

Former Technology Committee Member CARPLS legal aid service

Former Chair, Glencoe Village Caucus

Former Race Director, Hoof it for Haiti 5k Run

Former Board Member, Wilmette

Sister Cities

Former Board Member, Sacred Heart Youth Mission

RIZZOLO CONSULTING

Mr. Rizzolo is an independent consultant specializing on matters related to digital evidence and legal operations. Mr. Rizzolo is an attorney who has spent most of his career in consulting and operations positions related to disputes, corporate investigations, IT, finance, operations management, and outsourcing. His current areas of practice include digital forensics, complex e-discovery, data analytics, operational efficiency and expert witness consulting services.

Mr. Rizzolo's relevant experience ranges from small matters representing individual litigants to some of the largest and most complex legal data exercises in the world, including large bank failures, "Obamacare" litigation, the Madoff disputes, the Enron matters and high-profile criminal actions. He has led data and computer forensic teams responding to SEC, DOJ and OIG investigations. He has worked with U.S. and foreign clients on disputes involving mass torts, accountant's liability, securities and bank fraud, mergers & acquisitions, bankruptcy, intellectual property, and a variety of other civil and criminal claims. Mr. Rizzolo has advised in-house counsel and law firm management on systems strategy, discovery management, and information governance. He also managed an outsourced litigation support, IT and facilities management operation of 215 employees for four years.

Before starting Rizzolo Consulting, Mr. Rizzolo co-founded Esicon Consulting, and held senior management and consulting positions with Control Risks Group, OmniVere, Navigant Consulting, Bowne & Company (where he was embedded at Sidley Austin), and Arthur Andersen. During law school, he clerked for the United States Department of Justice Organized Crime Strike Force in Philadelphia.

Mr. Rizzolo received a J.D. from Villanova University School of Law and a B.A. in English and Rhetoric from the University of Illinois. He publishes and speaks on topics related to electronic discovery, computer forensics, cyber security, and information technology. Mr. Rizzolo is a member of the 7th Circuit's E-discovery Pilot Program, where he is a Co-chair of the E-mediation Subcommittee. He is also an adjunct professor and has taught electronic discovery law at the Loyola University of Chicago School of Law since 2013.